



POTEN & PARTNERS

HOUSTON / NEW YORK / LONDON / ATHENS / SINGAPORE / GUANGZHOU / PERTH

LPG Shipbroker

Job Title: LPG Shipbroker

Summary: This position involves daily client contact, data/information collection, producing and distributing daily/weekly shipping reports, creating spot/term/S&P opportunities within the LPG shipping segment on a worldwide scale.

Location: Singapore

Responsibilities:

- Report and write reports for daily / weekly distribution among Poten's client network.
- Maintain and develop relationships with new and existing contacts via telephone, email and in person to gather information and understand developments in the international LPG markets and industry as well as conclude shipping deals/fixtures.
- Contribute to Poten's LPG contracts database.
- Attend industry events such as conferences and forums to develop commercial contacts.
- Work with the entire Poten LPG team to further the commercial goals of the company.
- Assist with the development of new products and services.

Qualifications:

- Some experience working in a trading/broking environment, ideally within the LPG sector
- Be educated to Degree level
- Strong communication & organisational skills
- Strong business acumen and a commercial aptitude
- Capable of interacting easily, comfortably and respectfully with clients and colleagues, from a wide variety of cultures and backgrounds
- Ability to speak/write English fluently is critical. The ability to speak/write in Mandarin is also considered to be of importance.

Other requirements:

- Travel of 5+ days every two months to visit clients, attend meetings and industry conferences,

About Poten:

For over 75 years Poten & Partners has provided clients with valuable insight into the international oil, gas and shipping markets. With a highly experienced team of brokers, commercial and technical consultants and business intelligence specialists, Poten & Partners focuses on the energy and ocean transportation industries.

We have 180 professionals located on four continents. Our global services include: ship and commodity brokerage, research, business intelligence, consulting and commercial advisory.

To be considered for this position, please email your cover letter and CV to oandersen@poten.com and hakeya@poten.com