



LPG Broker - Singapore

Job Title: LPG Broker – Singapore

Summary: Poten & Partners are looking for a LPG product broker based in our Singapore office to support the LPG Commercial team. This position provides the opportunity to be a part of the leading LPG brokerage desk during an extremely exciting period in the rapidly growing LPG market.

Responsibilities:

- Execute LPG product transactions in East of Suez between clients both directly and via co-brokering with colleagues.
- Collecting various market information including each companies buy and sell position, LPG product and shipping deals, market tenders and provide daily update to customers.
- Build and maintain strong and faithful relationship with clients by providing information face to face, via telephone, messaging, and email.
- Analyze market information to understand product flows and price trends.
- Development of new markets / clients
- Ensure all developments and important information is handed over to other members of the team

Qualifications:

The successful candidate will have most or all the following qualifications:

- 2+ years' experience in the global Energy or shipping industries (LPG industry experience will be preferable)
- Diligent, efficient, and able to manage multiple conflicting deliverables including working under pressure
- Fluency in English and Chinese
- Strong negotiation, problem solving and analytical skills
- Excellent communication skills – oral and written
- Strong work ethic and self-motivated
- High level of attention to details
- Comfortable in a technical environment

About Poten:

For over 75 years Poten & Partners have provided clients with valuable insight into the international oil, gas and shipping markets. With a highly experienced team of brokers, commercial and technical consultants and business intelligence specialists, Poten & Partners provides specialized in the energy and or ocean transportation industries. Our global services include ship and commodity brokerage, research, business intelligence, consulting and commercial advisory.

To apply, send CV to Hiro Kakeya HKakeya@Poten.com