

LNG Trading From Strategy to Practice

ON-DEMAND TRAINING SESSIONS FROM THE LEADERS IN THE LNG SPACE

Online learning with 24+ hours of on-demand
beginning 11 May 2022

LNG Trading From Strategy to Practice provides both **essential knowledge** on LNG via exclusive **on-demand learning** but also practice via **live LNG trading simulations**. Led by TwoTwoFive, the world leader in training courses for energy commodities traders, and Poten & Partners, the world's leader in LNG advisory services, brokerage and business intelligence.

About the Course

Trading is also one of the most demanding areas of the LNG industry. It requires knowledge of suppliers, prices and markets, shipping, port and terminal constraints, traditional and unique hedging instruments, and various specialized contracts.

Successful LNG trading requires both breadth and detail, strong preparation but also decisions under tight deadlines for opportunities that may soon disappear.

LNG Trading From Strategy to Practice provides a conceptual framework to understand LNG trading and to participate effectively in developing an LNG trading business. During the course we provide practical tips, tools and tactics to devise and execute sound LNG trading strategies while building an understanding of the commercial, operational and logistical aspects of LNG trading, how they interact, and how successful traders manage that interaction. We also provide insights into recent LNG market trends and Carbon Neutral LNG.

Attendees will be able to bridge between the course materials and their specific jobs and business requirements, with immediate payoff to their careers and sponsoring organizations. The course gives attendees direct, in-depth exposure to leading experts who have worked in a variety of roles across the extended LNG value chain and provides hands-on exposure and real-life experience through case studies, exercises, and TwoTwoFive's unique computer-based LNG simulations.

This Course is Ideal for:

- New or recent LNG traders
- Staff with responsibility to establish or grow LNG trading businesses
- Gas buyers seeking to optimize their supply position and manage seasonal demand variations
- Staff from well-established trading entities that do not yet have a strong background in LNG trading
- Line managers who are seeking to better integrate LNG trading into their business units
- Support professionals, including from professional service firms, who are seeking to better understand LNG trading
- Government officials involved in oversight of companies that trade LNG
- Shipping companies and terminal operators that need to understand the short-term LNG business

Our course is specifically designed to cover the unique areas of LNG trading

- It will cover aspects of natural gas trading in general, but the focus will be on LNG
- A natural gas trader from Europe or North America will find the course valuable in providing the LNG orientation they need.

Our instructors bring decades of commercial and technical expertise to the classroom. Sessions will be led by Poten's LNG and natural gas advisors and Experts from TwoTwoFive, the leaders in next generation learning solutions.



Chris Rumley
Senior Consultant, Poten & Partners

A trained economist, Chris has 15 years of experience in commodity forecasting, economic analysis and the LNG market. He is a Japanese speaker, and his primary focus is commercial, market and project development advisory to LNG and natural gas businesses in the Asia Pacific.



Garry Swaine
Asia Director, TwoTwoFive

Garry, TwoTwoFive's Asian Director, has extensive experience in energy trading and supply chain optimisation. Previously he was Head of Learning and Development and Head of Crude Trading for BP's Singapore trading business. He is based in Melbourne.



Ming Cai
Consultant, Poten & Partners

Ming is an Asian LNG pricing and China gas market expert and a specialist in economic and econometric modeling. He originates Poten's in-house price forecasts and LNG trade flow models. Ming also advises clients on LNG trading and hedging strategies to manage price risks.



Iain Welsh
Senior Consultant, TwoTwoFive

Iain spent most his career at BP trading. He has held responsibility for Crude, Gas, and products trading businesses across three continents. His longest tenure for BP was in Singapore culminating in being responsible for Fuel Oil trading and Marine sales in the region. Iain was subsequently MD of Socar Trading Singapore prior to becoming Chief Risk Officer for Socar globally.

Limited to just 20 participants this course combines the flexibility of on-demand, remote learning with live, interactive and engaging simulations and interviews.

Learn at your own pace with our on-demand training course – and join in the discussion with live, interactive simulations and Q&A sessions

Fundamentals

LNG Trade Dynamics | LNG Pricing | LNG Supply | Carbon Neutral LNG | LNG Markets : Asia, Europe, Americas | **Live** Q&A and Simulation

Practicalities

Shipping | Storage & Reloads | TUAs | LNG MSPA | Trading Actions & Terminology | Mid/Back Office | **Live** Q&A and Simulation

Strategies

Trading Strategies | Examples | Perspective of Buyer | **Live** Interview with Trader and with Hedging Partner | **Live** Simulation

About Poten & Partners

For nearly 80 years, Poten & Partners has been providing our clients with valuable insight into the international oil, gas and shipping markets. We are a team of experienced brokers, commercial and technical consultants, all of whom specialize in the energy and ocean transportation industries. We have 180 professionals located on four continents, with offices in Houston, New York, London, Athens, Singapore, Perth and Guangzhou. Our global services include: ship and commodity brokerage, research, business intelligence, consulting, commercial advisory and business training.

About TwoTwoFive

TwoTwoFive is a global consultant and training organization which is dedicated to providing pioneering, bespoke and next generation training solutions. It brings a unique and cutting-edge combination of experience, technology and science to training, selection, development and assessment in the commodity trading training space. Brought to you by professional practitioners in the energy trading space with multi-year careers at all levels in a major global energy trader.