



POTEN & PARTNERS

HOUSTON / NEW YORK / LONDON / ATHENS / SINGAPORE / GUANGZHOU / PERTH

## *Senior LNG Shipping Analyst-London*

### **About Poten & Partners**

Poten & Partners is a global brokerage, energy consulting and business intelligence company with operations in New York, London, Singapore, Houston, Athens, Guangzhou and Perth. Poten provides brokerage and research support for the transportation of crude oil, refined products, liquefied natural gas (LNG) and liquid petroleum gas (LPG).

Through its team of LNG and natural gas professionals, it is uniquely positioned to offer a full range of services across the oil and gas supply chains, including commercial advice, project development, financial guidance, technical due diligence, supply procurement, market insight, tender support and vessel chartering. As the world's oldest and largest dedicated LNG consulting practice, Poten's global reach and expertise is unmatched in the marketplace.

Over the past decade it has completed over 700 natural gas & LNG consulting assignments for clients in 60 countries. Its flagship products, "LNG in World Markets" and "Asphalt Weekly Monitor" are recognized globally as the principal source of market information, analysis and pricing for the liquefied natural gas and asphalt industries. Poten also offers globally integrated commodity brokerage services for naphtha, condensates, LPG and LNG. Its customers include national and independent oil companies, traders, banks, governments and shipowners.

### **Job Description**

Poten & Partners are looking for an experienced senior level analyst based in our London office to support the LNG Shipping Commercial team.

This position provides the opportunity to be a part of the leading brokerage desk during an extremely exciting period in the LNG shipping market. The analyst will be a key part of the team's success, engage directly with clients discussing the market, and join brokers for client visits and conferences.

Poten is seeking a lead consultant for our analytics group, with the following main duties:

### **Key Responsibilities**

- Interfaces closely with the LNG Shipping Brokerage team and provides real-time support to customers

- Maintain and responsibility of our commercial database of LNG shipping information including data on the LNG fleet, fixtures, S&P activity
- Analysing market information on the LNG shipping and cargo industry and working closely with brokers to drive successful trading / chartering strategy (e.g. vessel positions, trade info)
- Owning the preparation of daily market reports for top management and clients
- Developing expertise in the analytical practices used to provide strategic recommendations to clients including LNG shipping supply / demand models
- Building, reviewing, updating economic and financial models and running sensitivities
- Preparation of generic and tailored marketing materials
- New and existing transaction modelling
- Managing internal parties and the internal approval process for transactions

Poten & Partners seeks to hire individuals who are highly motivated, intelligent and have demonstrated excellence in prior endeavours.

### **Requirements**

- 5+ years experience in the global gas or shipping industries as a market analyst or economist
- Educated to Bachelor's degree level or equivalent qualifications / relevant work experience
- Excellent analytical skills
- Excellent communication skills – oral and written
- Presentation skills – able to deliver compelling and concise presentations
- Strong work ethic and self-motivated
- Good project management skills
- High level of use proficiency in MS Excel, SQL, and PowerPoint
- Diligent, efficient and able to manage multiple conflicting deliverables including working under pressure
- Comfortable in a technical environment
- Fluency in English

### **To Apply**

Please send your resume and a cover letter to [careers@poten.com](mailto:careers@poten.com) .