

## POTEN & PARTNERS

## **TwoTwoFive**

# LNG Trading From Strategy to Practice

ON-DEMAND TRAINING SESSIONS FROM THE LEADERS IN THE LNG SPACE

Online learning with 24+ hours of on-demand and interactive training between 27 January and 5 February 2021

LNG Trading From Strategy to Practice provides both essential knowledge on LNG via exclusive on-demand learning but also practice via live LNG trading simulations. Led by TwoTwoFive, the world leader in training courses for energy commodities traders, and Poten & Partners, the world's leader in LNG advisory services, brokerage and business intelligence.

### About the Course

Trading is also one of the most demanding areas of the LNG industry. It requires knowledge of suppliers, prices and markets, shipping, port and terminal constraints, traditional and unique hedging instruments, and various specialized contracts.

Successful LNG trading requires both breadth and detail, strong preparation but also decisions under tight deadlines for opportunities that may soon disappear.

LNG Trading From Strategy to Practice provides a conceptual framework to understand LNG trading and to participate effectively in developing an LNG trading business. Throughout the course we provide practical tips, tools and tactics to devise and execute sound LNG trading strategies while building an understanding of the commercial, operational and logistical aspects of LNG trading, how they interact, and how successful traders manage that interaction.

Throughout the course, attendees bridge between the course materials and their specific jobs and business requirements, with immediate payoff to their careers and sponsoring organizations. The course give attendees direct, in-depth exposure to leading experts who have worked in a variety of roles across the extended LNG value chain and provides hands-on exposure and real-life experience through case studies, exercises, and TwoTwoFive's unique computer-based LNG simulations.

## This Course is Ideal for:

- New or recent LNG traders
- Staff with responsibility to establish or grow LNG trading businesses
- Gas buyers seeking to optimize their supply position and manage seasonal demand variations
- Staff from well-established trading entities that do not yet have a strong background in LNG trading
- Line managers who are seeking to better integrate LNG trading into their business units
- Support professionals, including from professional service firms, who are seeking to better understand LNG trading
- Government officials involved in oversight of companies that trade LNG
- Shipping companies and terminal operators that need to understand the short-term LNG business

#### Our course is specifically designed to cover the unique areas of LNG trading

- It will cover aspects of natural gas trading in general, but the focus will be on LNG
- A natural gas trader from Europe or North America will find the course valuable in providing the LNG orientation they need.

## **LNGTrading From Strategy to Practice**

27 January to 5 February 2021

Our instructors bring decades of commercial and technical expertise to the classroom. Sessions will be led by Poten's LNG and natural gas advisors and Experts from TwoTwoFive, the leaders in next generation learning solutions.



#### Chris Rumley Senior Advisor, Poten & Partners

A trained economist, Chris has 15 years of experience in commodity forecasting, economic analysis and the LNG market. He is a Japanese speaker, and his primary focus is commercial, market and project development advisory to LNG and natural gas businesses in the Asia Pacific.



#### Garry Swaine Asia Director, TwoTwoFive

Garry, TwoTwoFive's Asian Director, has extensive experience in energy trading and supply chain optimisation. Previously he was Head of Learning and Development and Head of Crude Trading for BP's Singapore trading business. He is based in Melbourne.



#### Kerry Anne Shanks Senior Advisor, Poten & Partners

Kerry Anne is an energy professional with over 15 years of experience gained at Poten, Wood Mackenzie and Shell. A recognized expert on the dynamics of gas and LNG markets.



#### Chris Holmes UK Director, TwoTwoFive

Chris, TwoTwoFive's European Director, has over 20 years of trading experience in Gas and LNG markets. Chris has worked for Gas trading teams at BP, UBS and JP Morgan. He was involved in all aspects of the physical and derivative gas business from proprietary trading through to asset optimisation prior to him becoming a founding owner of TwoTwoFive.

Limited to just 20 participants this course combines the flexibility of on-demand, remote learning with live, interactive and engaging simulations and interviews.

Learn at your own pace with our on-demand training course – and join in the discussion with live, interactive simulations and Q&A sessions

#### Fundamentals

LNG Trade Dynamics | LNG Pricing | LNG Supply | Asian LNG European Gas & LNG | Americas Gas & LNG | Live Q&A and Simulation

#### Practicalities

Shipping | Storage & Reloads | TUAs | LNG MSPA | Trading Actions & Terminology | Mid/Back Office | Live Q&A and Simulation

#### Strategies

Trading Strategies | Examples | Perspective of Buyer | Live Interview with Trader and with Hedging Partner | Live Simulation

#### **About Poten & Partners**

For nearly 80 years, Poten & Partners has been providing our clients with valuable insight into the international oil, gas and shipping markets. We are a team of experienced brokers, commercial and technical consultants, all of whom specialize in the energy and ocean transportation industries. We have 180 professionals located on four continents, with offices in Houston, New York, London, Athens, Singapore, Perth and Guangzhou. Our global services include: ship and commodity brokerage, research, business intelligence, consulting, commercial advisory and business training.

#### About TwoTwoFive

TwoTwoFive is a global consultant and training organization which is dedicated to providing pioneering, bespoke and next generation training solutions. It brings a unique and cuttingedge combination of experience, technology and science to training, selection, development and assessment in the commodity trading training space. Brought to you by professional practitioners in the energy trading space with multiyear careers at all levels in a major global energy trader.

#### TO REGISTER OR LEARN MORE EMAIL US AT: TRADINGCOURSE@POTEN.COM