



POTEN & PARTNERS

HOUSTON / NEW YORK / LONDON / ATHENS / SINGAPORE / GUANGZHOU / PERTH

## *Consultant, LNG & Natural Gas Industries Analytics-Houston*

### About Poten & Partners

Poten is a global company providing consulting, commercial advisory and brokerage services to the energy and ocean transportation industries. We have over 170 employees in six offices around the globe.

We are leading advisors on commercial, market, technical and shipping matters in the LNG and natural gas industries. Clients include major international oil and gas companies, national oil companies, project developers, traders, shipping companies, financial institutions and governments.

### Job Description

Poten is seeking a lead consultant for our analytics group, with the following main duties:

- Analysis, forecasting and reporting of global LNG supply, demand, and trade flows, LNG and gas benchmark prices, and liquefaction project and LNG import terminal economics.
  - \*Support in winning and executing consulting assignments in the above areas.
- Coordination with other groups within the worldwide consulting team in standardization of models and reports.
  - \*Providing them with modelling support and quality control.
- Collaboration with the Business Intelligence department to produce the quarterly Global LNG Outlook report.
- Development and improvement of proposal and report templates.
- Creation of marketing, promotion and business development materials including use of new media.
- Leadership and assistance in development of new business opportunities.
- Assistance in the management and deployment of information and intellectual capital.
- Analysis, forecasting and tracking of consulting department performance.
- Development, maintenance, improvement and integration of data bases.
- Oversight, training and development of other members of the analytics group.

## Required Skills

- Analytical: Able to research and quantitatively analyze industry data and information. Strong computer and modelling skills. Able to develop and maintain useful and accessible models and data bases.
- Communication: Able to synthesize accurately and present quantitative and qualitative information in an eloquent and concise manner both verbally and in writing. Able to produce reports with a strong story line that meet client's needs and are strongly supported with data and analysis. Produces compelling reports in PowerPoint or Word format.
- Teamwork: Establishes strong relations with colleagues and peers. Works comfortably as part of a team, responsive to group priorities and flexible in meeting individual deadlines. Drives opportunities to share intellectual capital in effective and low-stress way across organization. Ensures deliverables align with those of other team members.
- Initiative: High energy level, poise and professionalism. Effectively leads groups in framing problems and developing effective solutions. Identifies areas for extension of consulting business and moves proactively to establishing capabilities and presence there.
- Time management: Able to manage time pressure and meet requests with tight delivery deadlines. Ensures projects consistently delivered on time and closed out.

## Candidate should have

- A background in economics, business or engineering.
- At least eight years of relevant experience including significant work in quantitative analysis and modelling.
- Strong existing knowledge of the LNG industry.

Prior energy consulting experience is highly desirable.

## To Apply

Send your CV and cover letter to [sthompson@poten.com](mailto:sthompson@poten.com) . Please explain clearly in your application how you fulfill the requirements outlined.