

JOB DESCRIPTION

Poten & Partners is looking for an Analyst based in our London office to support the LNG Commercial and Capital Services teams. Poten & Partners seeks to hire individuals who are highly motivated, intelligent and have demonstrated excellence in prior endeavours.

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ABOUT POTEN & PARTNERS

For over 75 years Poten & Partners have been providing our clients with valuable insight into the international oil, gas and shipping markets. We are a team of experienced brokers, commercial and technical consultants, all of whom specialize in the energy and or ocean transportation industries. Poten & Partners have 180 professionals located on four continents. Our global services include: ship and commodity brokerage, research, business intelligence, consulting and commercial advisory. Poten Capital Services combine financial and industry expertise to provide a broad range of advisory services to shipping industry participants, financial institutions and the investment community. These services include advice and execution on public offerings, private placements, M&A, fleet sales and sale and charterback transactions.

KEY RESPONSIBILITIES

- Analysing market information on the LNG shipping and cargo industry and working closely with brokers to drive a successful trading / chartering strategy (e.g. vessel positions, trade info)
- Owning the preparation of daily market reports for top management and clients
- Developing expertise in the analytical practices used to provide strategic recommendations to clients including LNG shipping supply / demand models
- Building, reviewing, updating financial models and running sensitivities
- Preparation of generic and tailored marketing materials
- New and existing transaction modelling
- Managing internal parties and the internal approval process for transactions

REQUIREMENTS

- Educated to Bachelor's degree level or equivalent qualifications / relevant work experience
- Excellent analytical skills
- Excellent communication skills – oral and written
- Presentation skills – able to deliver compelling and concise presentations
- Strong work ethic and self-motivated
- Resourcefulness and thoroughness in conducting financial analytics
- Good project management skills
- Highly motivated with a strong willingness to learn and take on new challenges
- Diligent, efficient and able to manage multiple conflicting deliverables including working under pressure
- Comfortable in a technical environment