



POTEN & PARTNERS

HOUSTON / NEW YORK / LONDON / ATHENS / SINGAPORE / GUANGZHOU / PERTH

## Poten & Partners (UK) Ltd – Period Chartering and Sale & Purchase Division

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Poten & Partners is a leading broker in Period Chartering and the Sale & Purchase of vessels. We advise and assist our clients with every aspect of project brokerage. This includes time charter and bareboat contracts, contracts of affreightment (COA)s, sale & purchase, new building orders and arranging the scrapping for older vessels. Our clients include oil majors, trading firms, ship owners and operators. Poten's one global team approach facilitates a high level of internal communication allowing us to provide premium service and valuable information to our clients.

### The Poten Operations Job Description:

Poten is seeking an operations candidate to join our growing London office. The operator will be part of a team that provides high quality brokerage services to our clients. Daily activities will include a variety of responsibilities related to maintaining and growing our contracts.

### Required Qualifications

An ideal candidate would have:

- College/University degree preferred
- 2-3 years maritime experience (sailing or shore side) preferred
- Strong communication & interpersonal skills
- Excellent written and verbal skills
- Ability to manage relationships and assist in resolving contract disputes
- Proficiency in the Microsoft office suite.
- The necessary legal status to work in the UK

The successful candidate shall be expected to have a thorough understanding and/or proven ability to quickly develop working knowledge of:

- Vessel operations (for single voyages and time charters)
- Basic vessel characteristics
- Tanker/Marine Fleet development
- Fundamental shipping principles and voyage economics
- Ability to draft up Charter Parties, Memorandums of Agreement and other contract documents

The successful candidate will also possess:

- Strong marine operations, commercial and organizational skills
- Ability to work with others and utilize internal and external resources
- Ability to work independently, organizing time and priorities to meet clients' deadlines
- High energy level, poise and professionalism when interacting with internal and external contacts